

**Clarification to the Bidders queries received for the Tender Package of “Design, Manufacturing, Supply, Erection, Testing & Commissioning of 160 MVA, 220/33 kV Gas Insulated Substation (GIS) at Lassipora on Turnkey Basis associated with Strengthening of Transmission System of JKPDD under PMDP Scheme-15”.**

**Tender Specification No- RECTPCL/PIA/JKPDD/SS -02 dt: 18.11.17**

| <b>Sr. No.</b>                                   | <b>Clause No./ Bidders Query</b>  | <b>Clarification to Bidders Query</b>  |
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| <b>Sec-III, VOL-I, Qualification Requirement</b> |   |  |
| 1  | <p>1.1. The Bidder must have Designed, Manufactured, Type Tested (As per IEC or equivalent standard), Supplied, Erected, Tested &amp; commissioned of atleast two (2) number of GIS substations having cumulatively atleast 12 (Twelve) circuit breaker bays* of 220kV or above in India only. The two (2) nos. GIS substations above should have been in satisfactory operation# for atleast two (2) years as on the originally scheduled date of bid opening i.e. xx.xx.2017. Further, at least one (1) number of above GIS substation must have been commissioned within last seven (7) years as on the date of bid opening.</p> <p><i>Bidder Query: We understand that this clause is for foreign bidders, and if the bidder has 2 nos. of substations commissioned in india within last 7 years and is in operation for 2 years then bidder is qualified. Please comment.</i></p>  | <p>The understanding of bidder is not correct. The provision of bid document is amply clear and shall prevail.</p>   |
| 2  | <p><i>Bidder Query: In the referred clause 1.2 it has been mentioned that "Alternatively, in case the bidder is an Indian entity (subsidiary or affiliate) of a foreign Company and if such foreign company meets all the qualification criteria stated at para 1.1 except Manufacturing in India and desires that the contract be entered into with its Indian entity, then the following is necessarily to be met by the Indian arm, a. The bidder must have manufactured at least one (1) 220kV or above voltage level GIS Circuit Breaker bay* based on the technological support of the Collaborator(s) and the bidder should have supplied and it should have been in satisfactory operation# for at least 01 (One) year as on the originally scheduled date of bid opening provided that the Collaborator(s) of the bidder meets the qualification requirements as stated in para 1.1 above.b. The bidder shall enter into a valid Technical Collaboration agreement with the aforesaid foreign firm for technology transfer /</i></p> | <p>The provisions of bid documents are amply clear. However following is clarified w.r.t query of bidder:- in case the bidder is an Indian entity (subsidiary or affiliate) of a foreign Company and if such foreign company meets all the qualification criteria stated at para 1.1 except Manufacturing in India and desires that the contract be entered into with its Indian entity, and then in such case India arm is required to meet qualification requirement of 1.2 (a to f)</p> |

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|         | <p>license to design, manufacture, test and supply of 220 kV or above voltage class GIS equipment in India."</p> <p><i>Please clarify , whether in case of the Indian Subsidiary or affiliate (duly incorporated), having an established assembling and testing facility in India , thoroughly inspected by a reputed power sector PSU (and furnishing all documents mentioned in clause 1.2 (a,b,c,d,e,f) and satisfying all technical and financial criteria on the basis of the parent company ) , and having supplied only , one or more bays of 220 kV or above to a reputed central PSU , the Indian subsidiary will be allowed to quote and enter in contract .</i></p>   |   |
| 3       | <p><b>Qualification Criteria to be Amended as:</b></p> <p><b>1.0 Technical Experience</b></p> <p>1.1 The Bidder must have Designed, Manufactured, Type Tested (As per IEC or equivalent standard), Supplied, Erected, Tested &amp; commissioned of atleast two (2) number of GIS substations having cumulatively atleast 12 (Twelve) circuit breaker bays* of 220kV or above <del>in India only</del>. The two (2) nos. GIS substations above should have been in satisfactory operation# for atleast two <del>(2) years</del> (1) yearas on the originally scheduled date of bid opening i.e. <b>xx.xx.2017</b>. Further, at least one (1) number of above GIS substation must have been commissioned within last seven (7) years as on the date of bid opening.</p> <p><b>(#) Satisfactory operation - means certificate issued by the employer certifying the operation without any adverse remark.</b></p> <p>1.2. Alternatively, in case the bidder is an Indian entity (subsidiary or affiliate) of a foreign Company and if such foreign company meets all the qualification criteria stated at para 1.1 except Manufacturing in India and desires that the contract be entered into with its Indian entity, then the following is necessarily to be met by the Indian arm,</p> | Provisions of Bid document shall prevail. |

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|         | <p>a. The bidder must have manufactured at least one (1) 220kV or above voltage level GIS Circuit Breaker bay* based on the technological support of the Collaborator(s) and the bidder should have supplied <del>and it should have been in satisfactory operation#</del> for at least 01 (One) year as on the originally scheduled date of bid opening provided that the Collaborator(s) of the bidder meets the qualification requirements as stated in para 1.1 above.</p> <p>b. The bidder shall enter into a valid Technical Collaboration agreement with the aforesaid foreign firm for technology transfer / license to design, manufacture, test and supply of 220 kV or above voltage class GIS equipment in India.</p> <p>c. Such bidder shall have to submit the Type Test Reports for GIS identically manufactured by the Collaborator/Parent Company /Principals for 220 kV class or above GIS and furnish certificate to this effect from the Collaborator /Parent Company/Principals that since manufacturing procedure is same, the tests are applicable to product manufactured in India under phased manufacturing programme. Also the material for GIS should be similarly certified by the Collaborator.</p> <p>d. The bidder shall furnish a legally enforceable undertaking (jointly with Parent Company/Principals or Collaborator) to guarantee quality, timely supply, performance and warranty obligations and be responsible under the contract in accordance with the requirement of the contract.</p> <p>e. The Collaborator /Parent Company /Principal should undertake backup support for 5 years for successful operation of the offered GIS.</p> <p><del>f. A confirmation letter from the Collaborator/Parent Company / Principals along with the bid stating that Collaborator /Parent Company/ Principals shall furnish an additional performance guarantee for an amount of 10% of the value of Supply portion as quoted by the bidder of such GIS equipment(s). This performance guarantee shall be to guarantee their obligations toward the owner as referred hereinbefore or else wherein the NIT</del></p> |                                |

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|         | <p><del>conditions. This performance guarantee shall be in addition to the Contract Performance Guarantee to be submitted by the bidder</del></p>  |  |
| 5       | <p>As per technical QR clause 1.2 a., Indian entity (Subsidiary or affiliate) must have manufactured at least one (1) 220kV or above voltage level GIS Circuit Breaker bay* based on the technological support of the Collaborator(s) and the bidder should have supplied and it should have been in satisfactory operation# for at least 01 (One) year as on the originally scheduled date of bid opening provided that the Collaborator(s) of the bidder meets the qualification requirements as stated in para 1.1 above.</p> <p>But in our case we already manufactured &amp; supplied 220 kV GIS &amp; above rating GIS from our India Factory but those GIS bays are not yet commissioned.</p> | Bidders are requested to refer Amendment-1 |
| 6       | <p>As per Financial QR clause 2.0.a. Net worth for last 3 financial years should be positive &amp; as per clause 2.0.b. Minimum Average Annual Turnover (MAAT) of the bidder for best three years out of last five financial years as annualized should be Rs.54.38 Cr or equivalent for the package.</p> <p>But in our case our factory is become operational from year 2016 only so we have financial statement only for last one financial year.</p>  | Bidders are requested to refer Amendment-1 |
| 7       | <p><b>Required Amendment:</b></p> <p>The bidder must have designed, supplied, erected, tested and commissioned of atleast Two (02) nos of GIS substations having cumulative atleast Eight (08) circuit breaker bays* of 220kV or above in India only. The two (2) nos. GIS substations above should have been in satisfactory operation# for atleast one (01) years as on the originally scheduled date of bid opening i.e. xx.xx.2017. Further, at least one (01) number of above GIS substation must have been commissioned within last seven (07) years as on the date of bid opening.</p>  | Provisions of Bid document shall prevail.  |